



Ensearch

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*we know **OFFSHORE OIL & GAS!***

E & P Market Sectors We Support

Diverse range of local clients with global needs representing various segments of offshore exploration & production:

Project
Management



Topsides



Fabrication
Installation



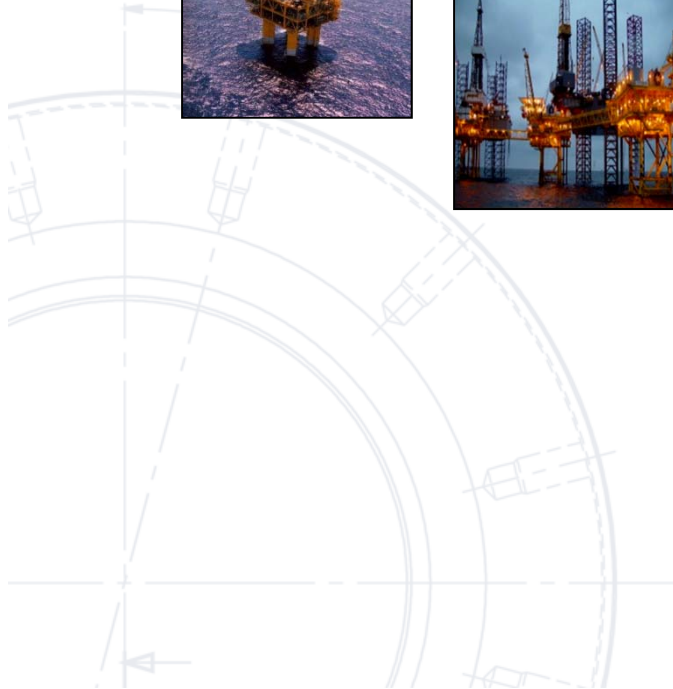
Fixed/Floating
Structures



Subsea
Production



Drilling/
Completions



Technical Recruiting Capabilities

Broad range of Engineering and Project Support positions

Engineers:

- Trees/Wellheads
- Controls/Umbilicals
- Manifold/Tie-ins
- Risers/Pipelines
- Subsea Systems
- Project Management
- Fabrication/Installation
- Drilling/Completions
- Structural/Naval Architects
- Topsides
- Business Development

Project Support:

- Proposals
- Estimating
- Planner/Schedulers
- Cost
- Purchasing/Supply Chain
- Logistics
- Data Management
- Drafters/Designers
 - ▣ Mechanical
 - ▣ Structural
 - ▣ Piping
 - ▣ Electrical

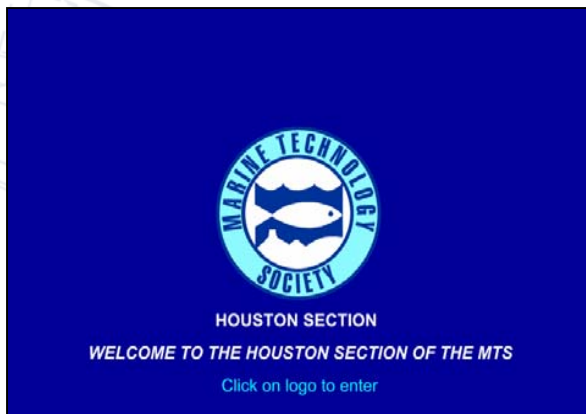
Is your career on the right path?

- Function as Your Agent
- Customized Representation Action Plan
- Interview Preparation
- Help Manage Interview Process
- Compensation Negotiation
- Resignation/On-boarding Advice
- Permanent and Consulting opportunities



Professional Associations

Professional Association memberships allows us to leverage our affiliation to help identify opportunities in the marketplace



What Delivery Looks Like.....

Shell, www.shell.com

■ **Position:** *Subsea Surveillance Engineer, New Orleans*

■ **Challenge:** Candidate's career was stifled with **AKERKVAERNER**, a global hardware supplier, which offered less than desirable career advancement options. Additionally, candidate desired to work for a large operator which would offer greater stability of work and involvement in other aspects of subsea outside of just design.

■ **Delivery:** Presented an excellent opportunity with Shell which provided the following: enhanced exposure to various subsea hardware at a systems level, exposure to managing a deepwater field from an operations standpoint, opportunity to work for a large, integrated operator, greater amount of career advancements, highly competitive compensation package. As always, we stay in touch with all of our placed candidate and the feedback is the new job exceeded all expectations!



What Delivery Looks Like.....

MacDermid Offshore Solutions, www.macdermid.com

- **Position:** *VP, Global Sales*
- **Challenge:** Candidate had spent nearly 20 years with **ACERGY** however the company had recently gone through various management changes and it was time for something different. Several key criteria were: new employer could not be a competitor, must be in subsea, a smaller sized company, and a position of leadership where he could influence key business decisions.
- **Delivery:** Identified within one week of our initial conversation an opportunity with MacDermid, which met all of his criteria! ENSEARCH helped manage the entire interview and compensation negotiation process and secured offer and acceptance within 2 months of the initial contact. He is now one of ENSEARCH'S best case studies.



What Delivery Looks Like.....

Hess, www.hess.com

- **Position:** *Subsea Tree Specialist (drilling dept.)*
- **Challenge:** Candidate was on the fast track at **FMC** however felt limited with working strictly with subsea completion equipment. Essentially, he desired to work for an independent operator which would offer exposure to other critical technology and operations required to drill, complete and operate deepwater developments.
- **Delivery:** Identified an excellent position at Hess which met all of his desired criteria. Moreover, he was immediately placed on a project which called for the usage of FMC's equipment which helped all parties achieve a smooth project schedule and operational objectives. As always, a competitive compensation package was negotiated on his behalf including an impressive sign-on bonus!



What Delivery Looks Like.....

Schilling Robotics, www.schilling.com

- **Position:** *Director, Gulf of Mexico Operations*
- **Challenge:** Candidate had experienced a significant change in management and philosophy at **VETCO** and was interested in working for a small to medium sized, emerging growth company which would allow him an opportunity to manage areas of the business outside purely just engineering.
- **Delivery:** Presented an opportunity to the candidate with Schilling Robotics, a well established ROV technology company, which met nearly all of his criteria. Moreover, he was able to utilize his 17 years of subsea experience and know-how in helping manage the operations, after-market personnel and other key elements of the business. Naturally a competitive compensation package was negotiated.



What Delivery Looks Like.....

Shell, www.shell.com

- **Position:** *Deepwater Pipeline Engineer, Houston*
- **Challenge:** Candidate had an excellent background in deepwater pipeline engineering however felt her career at **TECHNIP** was a bit flat...and desired to work for an operator which would offer a wider exposure to offshore field developments. Moreover, the candidate wanted to only look at opportunities with Shell....and no one else!
- **Delivery:** Because the candidate's principal requirement was to work for Shell, the process required plenty of patience on her part and a great deal of determination on the part of ENSEARCH. We ultimately prevailed and secured an excellent position for her which not only met all of her criteria but landed her in a key position in Shell's deepwater pipeline group. In subsequent follow ups with the candidate, she remarked she is extremely happy with the move.



What Delivery Looks Like.....

Doris, www.doris-inc.com



- **Position:** *Sr. Flexible Flowline Specialist*

- **Challenge:** Candidate had unfortunately been part of a reduction in force at **ACERGY** and was in need of a challenging position...in short order, which would utilize his flexible pipeline experience and offer opportunities for growth and advancement.

- **Delivery:** Because of our strong relationship with the management team at Doris, we submitted the resume for consideration the day of its receipt and were able to secure an interview with the VP Engineering that very same day! Moreover, we negotiated a competitive compensation package and start date within 1.5 weeks and the feedback from the placed candidate has been excellent!



Scope of Capabilities

Our experience covers all technologies depicted below!

